

# *Eliciting Effective Interviews & Interrogations*

October 25-27, 2017

0800-1700

Permian Basin LE Training Academy

4214 FM 307

Midland, TX 79706

The West Texas HIDTA, in conjunction with ISS/Steve Varnell presents this 24-hour course - "Eliciting Effective Interviews & Interrogations".

\* This course is eligible for TCOLE credit hours.

## Course Goal

Eliciting Effective Interviews and Interrogations is an examination of conciliation techniques to extract information from a person minimizing confrontation. Attendees will learn techniques and strategies to recognize and evoke mental stimulations and recognize behaviors of witnesses, victims, suspects and/or any other informational communication exchanges.

Eliciting Effective Interviews and Interrogations draws upon the most universally recognized strategies to enhance successful I & I processes. It differs from the all-popular B.A.I.T. class by focusing on the complete examination of the verbal and non-verbal aspects of interviews and interrogations without the thorough survival explorations of B.A.I.T. This class will enhance I & I techniques toward a successful conclusion regardless of attendee experience.

Attendees will learn how to detect verbal and non-verbal deception, determine truthfulness, examine the real meaning of rapport, understand stress and anxiety, how to ask effective questions, prevent false confessions, understanding influence, and have an effective I & I strategy to apply to any situation. This course concludes with an entire day exploring the I&I format and each attendee will receive a copy of Steve's book, Eliciting Effective Interviews and Interrogations, An ISS Course Guide. Steven Varnell has utilized, researched, instructed, and wrote on conciliation techniques for decades. A wide variety of methods, role-play, video examination, and behaviors demonstrate these effective measures.

There is no cost to the attendees or their agencies, except for per diem, if applicable. This course is limited to 45 students and is open to federal, state and local law enforcement officers. Criminal intelligence analysts, program analysts and military personnel assigned to counterdrug activities in a HIDTA may also attend on a space-available basis.

If you are interested in attending this class, please contact Antoinette Flores, [AntFlores@epcounty.com](mailto:AntFlores@epcounty.com) (915) 532-2560 or fax (915) 532-9931. A course enrollment form will be sent to you.